

1. DESCRIPTION

The Company may from time to time engage in promotional offerings to the Company's customers.

The Company may waive and/or discount specific Guidebook rates and/or charges, provide customers with credits based on meeting certain conditions, offer services under different terms and conditions, or offer other incentives to purchase Guidebook services as specified in the offer.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following:

2.1 PRI Gold Collocation 2004

A new promotion for Primary Rate ISDN (PRI) is available to customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for at least 24 months of service and newly install a minimum of:

- One (1) Primary Rate ISDN (PRI) Package 1, 2, or 3, including transport, and
- One (1) First Trunk Group, and

Under this promotion, the Customer will receive, on a per serving arrangement basis:

- Waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport,
- Waiver of the non-recurring charges associated with First Trunk Group, and
- A one-time credit for one month of the monthly recurring charges associated with each PRI Package 1, 2, or 3, including transport, and First Trunk Group.

Additionally, at the Customer's option, the Customer can choose to install DID Station Numbers. If the Customer chooses to do so, the Customer is also entitled to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with DID Station Numbers and a one-time credit for one month of the monthly recurring charges associated with DID Station Numbers¹.

NOTE 1: There is a maximum number of 500 DID Station Numbers that qualify for waiver of charges and credits under this promotion.

2. **PROMOTIONAL SERVICES (cont'd)** (C)

Promotional offerings shall include the following:

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.1 PRI Gold Collocation 2004 (cont'd)

Early termination fees are applied on a per PRI interface package basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The Customer is required to retain the service for a minimum period of 24 months from the installation date. The Customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable tariffed rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the tariffs or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions containing one or more of the same services specified in this offering. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

AZUSCAXF	HNBHCAXL	MURTCAXF ¹	RNCACAXF ¹	UPLDCAXF
BLPKCAXF	LAPNCAXG	MSCYCAXF	CCMNCAXF	WLNTCAXF ¹
BRDNCAXF ¹	LAPNCAXL	NWPKCAXF	RDLD CAXF	WMNSCAXF
CMRLCAXF	LAPNCAXF	ONTRCAXM ¹	RDBHCAXF	NOVTCAXF
CHNOCAXF	LVRNCAXF	ONTRCAXF ¹	RLHLCAXF	CLCYCAXG
CLMTCAXF	LGBHCAXF ¹	ONTRCAXG ¹	SNBRCAXK	PDRYCAXF
THOKCAXH	LNCSCAXG	OXNRCAXF	SNFNCAXG	SNMNCAXG
COVNCAXF	LNCSCAXF	OXNRCAXG	SPLVCAXF	SNMNCAXJ
EDMTCAXF	LMLNCAXF	PACMCAXF	SLGBCAXF ¹	WLANCAXF
ELRICAXF	LNBHCAXG	PLDSCAXF ¹	SYLMCAXF	WLANCAXG
ETWNCAXF	LNBHCAXF	PLSPCAXG ¹	SNBRCAXH ¹	WLANCAXH
GLND CAXF	LNBHCAXH	PSDNCAXF	SNBRCAXL	WLANCAXJ
HRBHCAXA	LNBHCAXL	PERS CAXF ¹	SNYMCAXF ¹	BELRCAXF ¹
HNBHCAXH	LSSRCAXF	MUGUCAXF	THOKCAXF	PCPLCAXF ¹
HNBHCAXG	MNBHCAXF	POMNCAXF	TRNCCAXF	
HNBHCAXF	MNRVCAXG	QZHL CAXF	TRNCCAXG ¹	

This promotion is offered from January 6, 2004 for a maximum of 120 days.

This promotion is extended and is now offered from May 5, 2004 for a maximum of 120 additional days for a maximum total of 240 days.

NOTE 1: As of the date of filing, these wire centers are not yet operational. When these wire centers are operational, the promotion will apply to customers served from these wire centers.

2. **PROMOTIONAL SERVICES (cont'd)** (C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following (cont'd):

BUSINESS LOCAL CALLING ASSURANCE SAVE PROMOTION

(N)

A promotional period will be in effect from August 5, 2018, through December 31, 2018. During this period eligible Business customers will receive a discounted per line effective rate for AT&T Business Local Calling Assurance package charges.

Eligible customers are existing customers who subscribe to the Business Local Calling Assurance package, and who communicate a desire to disconnect their lines, then reconsider and keep the lines with the Company (save).

Eligible customers will receive a net monthly rate of \$35 per line (via a \$10 credit per line) for 12 months, on their AT&T Business Local Calling Assurance package.

This offer is only allowed on single location accounts.

Billed to Number arrangements are not allowed.

Customers cannot call back at a subsequent date and receive additional credits for lines targeted for disconnection.

This offer may not be combined with other AT&T Business Local Calling Assurance discount.

All other terms and conditions associated with AT&T Business Local Calling Assurance, as appropriate, will apply.

(N)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following (cont'd):

BUSINESS LOCAL CALLING ASSURANCE SAVE PROMOTION

A promotional period will be in effect from February 1, 2019, through December 31, 2019. During this period eligible Business customers will receive a discounted per line effective rate for AT&T Business Local Calling Assurance package charges. (C)

Eligible customers are existing customers who subscribe to the Business Local Calling Assurance package, and who communicate a desire to disconnect their lines, then reconsider and keep the lines with the Company (save).

Eligible customers will receive a net monthly rate of \$35 per line (via a \$10 credit per line) for 12 months, on their AT&T Business Local Calling Assurance package.

This offer is only allowed on single location accounts.

Billed to Number arrangements are not allowed.

Customers cannot call back at a subsequent date and receive additional credits for lines targeted for disconnection.

This offer may not be combined with other AT&T Business Local Calling Assurance discount.

All other terms and conditions associated with AT&T Business Local Calling Assurance, as appropriate, will apply.

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following (cont'd):

BUSINESS LOCAL CALLING ASSURANCE SAVE PROMOTION

A promotional period will be in effect from February 1, 2019, through December 31, 2020. During this period eligible Business customers will receive a discounted per line effective rate for AT&T Business Local Calling Assurance package charges. (C)

Eligible customers are existing customers who subscribe to the Business Local Calling Assurance package, and who communicate a desire to disconnect their lines, then reconsider and keep the lines with the Company (save).

Eligible customers will receive a net monthly rate of \$35 per line (via a \$10 credit per line) for 12 months, on their AT&T Business Local Calling Assurance package.

This offer is only allowed on single location accounts.

Billed to Number arrangements are not allowed.

Customers cannot call back at a subsequent date and receive additional credits for lines targeted for disconnection.

This offer may not be combined with other AT&T Business Local Calling Assurance discount.

All other terms and conditions associated with AT&T Business Local Calling Assurance, as appropriate, will apply.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.2 California Grand Opening III

A new statewide promotion for Business Access Lines. Eligible customers are new business customers who are not transferring service from another Local Exchange Carrier, existing business customers who are moving from one location to another within the Company's service areas, and existing business customers who have received a competitive offer from a competitive local exchange carrier operating within the Company's territory ("Retention Customers") and sign a 12 month minimum term agreement to any of the following packages:

- Custom BizSaver (California Guidebook Part 4, Section 5)
- SimpleLinkSM (California Guidebook Part 9, Section 3),
- SimpleLinkSM Enhanced (California Guidebook Part 9, Section 3), or
- CompleteLink[®] 2.0 (California Guidebook Part 9, Section 3)

During the promotional period, the nonrecurring Service Ordering and Line Connection charges associated with local exchange access lines or trunks after the first line purchased, up to 15 lines per location, will be credited to the customer during the fourth month of service. The customer will also receive a waiver of the applicable nonrecurring installation charges associated with any Custom Calling features or Hunting installed on the associated access lines or trunks ordered at the time of initial subscription.

This offer is only available at the time the initial order is placed for new or moving service and is not available for subsequent orders placed for additional lines, trunks, or other services. The customer must agree to subscribe all qualifying lines and trunks at each location.

This offer cannot be combined with any other promotional offers waiving nonrecurring charges for local exchange business access lines unless specified otherwise.

This promotion is offered from November 1, 2007 through March 31, 2008 and is available for resale.

2. **PROMOTIONAL SERVICES (cont'd)** (C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following (cont'd):

Business Remote Call Forwarding with Unlimited Local Usage Win/Winback Promotion II

(N)

A promotional period will be established from February 12, 2020, through December 31, 2020. During this promotional period, eligible business customers will receive a net effective rate of \$5.00 per month per path for Remote Call Forwarding (RCF) service and unlimited AT&T Local Usage and AT&T Message Telecommunications Service.

Eligible customers are business customers who have their exchange access service with another Carrier and who now establish their exchange access service with the Company or AT&T Business Voice over IP Service (AT&T Phone), are now requesting 1-10 business exchange access lines and/or 1-6 AT&T Phone seats, and cannot port their telephone number and require RCF to keep their existing telephone numbers at existing location

To qualify for this Promotion, the Call Forwarded number of the RCF service must terminate to a Company business access line (excluding 800 service lines) or AT&T Business Voice over IP Service, at the time customer subscribes to this Promotion. Subscribers must order RCF service within 30 days of establishing the qualifying exchange access service from the other carrier. Subscribers may have a maximum of ten RCF paths (initial/additional) per billing account participating in this discounted service, and the RCF path(s) must be located in the same state where service from the other carrier was located.

If subscriber with this RCF Promotion terminates Company business access line or AT&T Business Voice over IP Service and retains the Company's RCF, this Promotion will continue to apply until customer terminates the RCF service. The monthly Remote Call Forwarding rates and unlimited local or local toll usage will be discounted for each path and for each additional path.

Eligible customers will receive a waiver of the nonrecurring charges to add Remote Call Forwarding.

This Win/Winback Promotion cannot be combined with other RCF promotions or offers, including the existing RCF discount offer, which will still be available.

(N)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.2 ELITE WITH PRI 2002

Eligible customers who enroll in this promotion and make a 24 month commitment to the following services:

- Installation of Primary Rate ISDN package 1, 2 and/or 3 (new service only).
- Install IntraLATA Special Access DS1 service (for new Primary Rate ISDN service only).
- Install DID Station Numbers (Optional – applies to new customers only).
- Subscribe to Value PromiseSM Plus Option 2 plan with \$500 minimum monthly average of incremental discounted Company Local Toll and/or CUSTOM 8 Business Line Termination usage per Primary Rate ISDN package 1, 2 and/or 3.
- Select and meet a monthly average discounted Company Local Toll and/or Custom 8 usage commitment level per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per location over the life of the 24 month agreement (see the Elite with PRI Usage Commitment Level matrix).

Will receive:

- Waiver of the installation of the Primary Rate ISDN package 1, 2 and/or 3 and Special Access 2-point IntraLATA DS1 service (new service only.)
- Waiver of the installation charge for the first block of DID station numbers (optional – applies to new customers only).
- Waiver of the installation charge for CUSTOM 8 line (new CUSTOM 8 service only)
- A one-time additional credit equaling:

A 25% discount on the monthly recurring rates for each Primary Rate ISDN package 1, 2 or 3

A 25% discount on the monthly recurring rates for each HiCap DS1 for the life of the 24 month agreement.

Usage award based on the customer's Elite with PRI 2002 average monthly discounted usage commitment level for the life of the 24 month agreement.

A one time credit equal to 50% of the monthly recurring charges for each CUSTOM 8 service for the 24 month agreement period.

This promotion is available February 27, 2002 through June 26, 2002. All installations must be completed by September 30, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.2 ELITE WITH PRI 2002 (cont'd)

To qualify for the offering the customer must maintain a minimum incremental discounted monthly average Local Toll of \$500 per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per location. The \$500 minimum monthly average of discounted incremental usage includes the following four options:

- Outbound Company Local Toll and Company Calling Services Card only.
- Company Local Toll only.
- Company Inbound CUSTOM 8 only
- A combination of inbound Company CUSTOM 8, outbound Company Local Toll and Company Calling Services Card

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.2 ELITE WITH PRI 2002 (cont'd)

The customer must commit to and meet an average discounted monthly IntraLATA Company Local Toll usage level per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per location over the life of the 24 month agreement as outlined in the following chart:

Elite with PRI Usage Commitment Level

*Discounted VPP Commitment Level	Applicable One-time Usage Award Credit
\$500	\$4,500
\$550	\$4,950
\$750	\$6,750
\$1,000	\$9,000
\$1,250	\$11,250
\$1,500	\$13,500
\$1,750	\$15,750
\$2,000	\$18,000
\$2,250	\$20,250
\$2,500	\$22,500
\$2,750	\$24,750
\$3,000	\$27,000
\$3,250	\$29,250
\$3,500	\$31,500
\$3,750	\$33,750
\$4,000	\$36,000
\$4,250	\$38,250
\$4,500	\$40,500
\$4,750	\$42,750
\$5,000	\$45,000
\$5,250	\$47,250
\$5,500	\$49,500
\$5,750	\$51,750
\$6,000	\$54,000
\$6,250	\$56,250
\$6,500	\$58,500
\$6,750	\$60,750
\$7,000	\$63,000
\$7,250	\$65,250
\$7,500	\$67,500

NOTE 1: Qualifying usage commitment levels are determined at the customer premises level.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.2 ELITE WITH PRI 2002 (cont'd)

The following may not participate in this promotion:

Customers participating in other Usage product promotions unless otherwise specified.

Customers participating in other promotions for the same PRI package 1, 2, or 3 or Special Access service.

Customers may elect to participate in multiple Company promotions simultaneously unless otherwise specified.

This offering is valid when a customer supersedes, number changes or T&Fs as long as the customer maintains the required 24 month Term agreement.

A single customer with multiple customer premises may participate in this promotional offer. Each customer premises is treated individually and must each maintain the terms and conditions for eligibility.

If the customer does not meet the required terms and conditions of this agreement or disconnects any required service prior to completion of the agreement term, no further credits or waivers will be given to the customer, and Company will bill customer for, and customer agrees to pay all previous credits and waived charges received pursuant to this offer. In addition, customer also agrees to pay any other charges, payments or disconnection/termination fees required by the tariffs or any other incorporated promotional offering.

Customers' locations which are still in service at the end of the Agreement term and which have not met their monthly average discounted Value PromiseSM Plus Option 2 usage commitment averaged over months 1 through 24, but which have a Value PromiseSM Plus discounted monthly average Local Toll and/or Custom 8 of at least \$500, will be charged and billed for a one time partial recovery of credits previously given calculated for the Value PromiseSM Plus component, as follows:

- The difference between the usage credit received by the customer and 9 (nine) times the average monthly discounted Value PromiseSM Plus usage that was billed over the 24 month agreement term period.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.3 "It's PRI 2002"

A new promotion for Primary Rate ISDN (PRI) is available to customers with locations in Verizon territory. To qualify for this promotion the customer must agree to enroll in this promotion for at least 18 months of service and newly installs a minimum of:

- One (1) Primary Rate ISDN (PRI) Package 1, 2, or 3

The customer will receive a waiver of the non-recurring charges associated with each PRI Package.

Early Termination Fees are applied on a per PRI interface package basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The customer is required to retain the service for a minimum period of 18 months from the installation date. The customer may make changes, except disconnection, to the service during the 18-month minimum period at the applicable tariffed rates and charges. Unless otherwise stated in the agreement: (1) if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay, all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or tariffs or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. PRI services installed under this offering may not participate in other PRI or Special Access promotions. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

This promotion is offered from February 27, 2002 through June 26, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.4 "Light With PRI 2002"

This promotion is available to new and existing customers for Primary Rate ISDN, Package 1, 2, and/or 3 service when the customer makes a 24 month commitment to use the following Pacific Bell services:

- Install Primary Rate ISDN (new service only)
- Install Special Access DS1 (new ISDN transport facility).
- Install DID Station Numbers (optional – applies to new customers only)
- Value PromiseSM Plus Option 2 plan with a \$250 minimum monthly average of discounted incremental Pacific Bell Local Toll and/or Custom 8 Business Line Termination per Summary Bill BTN within the first two full months billing cycles.
- Select and meet a monthly average discounted Company Local Toll and/or Custom 8 usage commitment level per Primary Rate ISDN package 1, 2 and/or 3, Special Access DS1 service per Summary Bill BTN over the life of the 24 month promotion agreement (see Light with PRI Commitment Level matrix following).

The customer will receive:

- Installation of the Primary Rate ISDN service and Special Access 2-point DS1 service at no charge. (Applies to new service only.)
- Waiver of the installation charge for the first block of DID station numbers (optional – applies to new customers only).
- Waiver of the installation charge for CUSTOM 8 line (applies to new CUSTOM 8 lines only)
- A one-time additional credit equaling:

A 15% discount on the monthly recurring charges for each Primary Rate ISDN package 1, 2 or 3.

A 25% discount on the monthly recurring charges for each Special Access DS1 service for the life of the 24 month promotion agreement.

Usage award based on the customer's Light with PRI average monthly discounted usage commitment level for the life of the 24 month promotion agreement.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.4 "Light With PRI 2002" (cont'd)

To qualify for the promotion the customer must maintain a minimum incremental discounted monthly average Company Local Toll and or CUSTOM 8 usage of \$250.00 per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per Value PromiseSM Plus Summary Bill BTN.

The \$250 minimum monthly average of incremental usage includes the following options:

- Outbound Company Local Toll, Inbound CUSTOM 8, and Company Calling Services Card only.
- Company Local Toll only.
- Company Local Toll Calling Card only.
- Inbound CUSTOM 8 only.

This promotion is offered from February 27, 2002 through June 26, 2002. All services orders must be installed no later than September 30, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.4 "Light with PRI 2002" (cont'd)

The customer must commit to and meet an average discounted monthly IntraLATA Company Local Toll usage level over the life of the 24 month agreement as indicated below:

Light with PRI Usage Commitment Level

*Discounted VPP Commitment Level	Applicable One-time Usage Award Credit
\$250	\$1,250
\$300	\$1,500
\$500	\$2,500
\$750	\$3,750
\$1,000	\$5,000
\$1,250	\$6,250
\$1,500	\$7,500
\$1,750	\$8,750
\$2,000	\$10,000
\$2,250	\$11,250
\$2,500	\$12,500
\$2,750	\$13,750
\$3,000	\$15,000
\$3,250	\$16,250
\$3,500	\$17,500
\$3,750	\$18,750
\$4,000	\$20,000
\$4,250	\$21,250
\$4,500	\$22,500
\$4,750	\$23,750
\$5,000	\$25,000
\$5,250	\$26,250
\$5,500	\$27,500
\$5,750	\$28,750
\$6,000	\$30,000
\$6,250	\$31,250
\$6,500	\$32,500
\$6,750	\$33,750
\$7,000	\$35,000
\$7,250	\$36,250
\$7,500	\$37,500

NOTE 1: Qualifying usage commitment levels are determined at the Value PromiseSM Plus Summary Bill BTN Level.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.4 "Light with PRI 2002" (cont'd)

Services obtained under this promotion may not participate in other Usage, Special Access DS1, and/or Primary Rate ISDN package 1, 2 and/or 3 promotions simultaneously unless otherwise specified.

Each Value PromiseSM Plus Summary Bill BTN is treated individually and must each maintain the terms and conditions for eligibility.

If the customer does not meet the required terms and conditions of this agreement or disconnects any required service prior to completion of the agreement term, no further credits or waivers will be given to the customer, and the Company will bill customer for, and customer agrees to pay all previous credits and waived charges received pursuant to this promotion. In addition, customer also agrees to pay any other charges, payments or disconnection/termination fees required by the tariffs or any other incorporated promotional offering.

Customers' locations which are still in service at the end of the Agreement term and which have not met their monthly average discounted Value PromiseSM Plus usage commitment averaged over months 1 through 24, but which have a Value PromiseSM Plus discounted monthly average Local Toll of at least \$250, will be charged and billed for a one time partial recovery of credits previously given calculated for the Value PromiseSM Plus component, as follows:

- The difference between the promotional usage credit received by the customer and 5 (five) times the average monthly discounted Value PromiseSM Plus usage that was billed over the 24 month agreement term period.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.5 ELITE WITH SUPERTRUNK 2002

Eligible customers who enroll in this promotion and make a 24 month commitment to the following services:

- Installation of SuperTrunk (new SuperTrunk customers only).
- Install IntraLATA Special Access DS1 service (new SuperTrunk customers only).
- Install DID Station Numbers (Optional – applies to new customers only).
- Subscribe to Value PromiseSM Plus Option 2 plan with \$500 minimum monthly average of incremental discounted Company Local Toll and/or CUSTOM 8 Business Line Termination usage per SuperTrunk location.
- Select and meet a monthly average discounted Company Local Toll and/or Custom 8 usage commitment level per SuperTrunk location over the life of the 24 month agreement (see the Elite with SuperTrunk Usage Commitment Level matrix).

Will receive:

- Waiver of the installation of the SuperTrunk and IntraLATA Special Access DS1 service (new service only.)
- Waiver of the installation charge for the first block of DID station numbers (optional – applies to new customers only).
- Waiver of the installation charge for CUSTOM 8 line (new CUSTOM 8 service only)
- A one-time additional credit equaling:

A 25% discount on the monthly recurring rates for SuperTrunk

A 25% discount on the monthly recurring rates for each Special Access DS1 service for the life of the 24 month agreement.

Usage award based on the customer's Elite with SuperTrunk 2002 average monthly discounted usage commitment level for the life of the 24 month agreement.

This promotion is available February 27, 2002 through June 26, 2002. All installations must be completed by September 30, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.5 ELITE WITH SUPERTRUNK 2002 (cont'd)

To qualify for the offering the customer must maintain a minimum incremental discounted monthly average Local Toll of \$500 per SuperTrunk location. The \$500 minimum monthly average of discounted incremental usage includes the following four options:

- Outbound Company Local Toll and Company Calling Services Card only.
- Company Local Toll only.
- Company Inbound CUSTOM 8 only
- A combination of inbound Company CUSTOM 8, outbound Company Local Toll and Company Calling Services Card

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.5 ELITE WITH SUPERTRUNK 2002 (cont'd)

The customer must commit to and meet an average discounted monthly IntraLATA Company Local Toll usage level per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per location over the life of the 24 month agreement as outlined in the following chart:

Elite with SuperTrunk 2002 Usage Commitment Level

*Discounted VPP Commitment Level	Applicable One-time Usage Award Credit
\$500	\$4,500
\$550	\$4,950
\$750	\$6,750
\$1,000	\$9,000
\$1,250	\$11,250
\$1,500	\$13,500
\$1,750	\$15,750
\$2,000	\$18,000
\$2,250	\$20,250
\$2,500	\$22,500
\$2,750	\$24,750
\$3,000	\$27,000
\$3,250	\$29,250
\$3,500	\$31,500
\$3,750	\$33,750
\$4,000	\$36,000
\$4,250	\$38,250
\$4,500	\$40,500
\$4,750	\$42,750
\$5,000	\$45,000
\$5,250	\$47,250
\$5,500	\$49,500
\$5,750	\$51,750
\$6,000	\$54,000
\$6,250	\$56,250
\$6,500	\$58,500
\$6,750	\$60,750
\$7,000	\$63,000
\$7,250	\$65,250
\$7,500	\$67,500

NOTE 1: Qualifying usage commitment levels are determined at the customer premises level.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.5 ELITE WITH SUPERTRUNK 2002 (cont'd)

The following may not participate in this promotion:

Customers participating in other Usage product promotions unless otherwise specified.

Customers participating in other promotions for SuperTrunk or Special Access service.

Customers may elect to participate in multiple Company promotions simultaneously unless otherwise specified.

This offering is valid when a customer supersedes, number changes or moves as long as the customer maintains the required 24 month Term agreement.

A single customer with multiple customer premises may participate in this promotional offer. Each customer premises is treated individually and must each maintain the terms and conditions for eligibility.

If the customer does not meet the required terms and conditions of this agreement or disconnects any required service prior to completion of the agreement term, no further credits or waivers will be given to the customer, and Company will bill customer for, and customer agrees to pay all previous credits and waived charges received pursuant to this offer. In addition, customer also agrees to pay any other charges, payments or disconnection/termination fees required by the Guidebook or any other incorporated promotional offering.

Customers' locations which are still in service at the end of the Agreement term and which have not met their monthly average discounted Value PromiseSM Plus Option 2 usage commitment averaged over months 1 through 24, but which have a Value PromiseSM Plus discounted monthly average Local Toll and/or Custom 8 of at least \$500, will be charged and billed for a one time partial recovery of credits previously given calculated for the Value PromiseSM Plus component, as follows:

- The difference between the usage credit received by the customer and 9 (nine) times the average monthly discounted Value PromiseSM Plus usage that was billed over the 24 month agreement term period.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.6 "SuperTrunk Gold 2002"

A new promotion for SuperTrunk is available to customers with locations in Verizon territory. To qualify for this promotion the customer must agree to enroll in this promotion for at least 24 months of service and newly installs a minimum of:

- One (1) SuperTrunk, Trunk Group, and Special Access DS1 service

The customer will receive a waiver of the non-recurring charges associated with the SuperTrunk interface, First Trunk Group, Special Access DS1 channel terminations.

Early Termination Fees are applied on a per SuperTrunk serving arrangement basis. Service adds, moves and changes are billed at the existing tariffed rates and do not carry Early Termination Fees. The customer is required to retain the service for a minimum period of 24 months from the installation date. The customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable tariffed rates and charges. Unless otherwise stated in the agreement: (1) if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay, all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the tariffs or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions for SuperTrunk, Trunk Group, or Special Access DS1 service. Unless otherwise specified, customers participating in this offer may participate in promotions for other services.

This promotion is offered from February 27, 2002 through June 26, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.7 "Light With SUPERTRUNK 2002"

This promotion is available to new and existing customers for Primary Rate ISDN, Package 1, 2, and/or 3 service when the customer makes a 24 month commitment to use the following Company services:

- Install SuperTrunk (new service only)
- Install Special Access DS1 (new SuperTrunk transport facility).
- Install DID Station Numbers (optional – applies to new customers only)
- Value PromiseSM Plus Option 2 plan with a \$250 minimum monthly average of discounted incremental Company Local Toll and/or Custom 8 Business Line Termination per Summary Bill BTN within the first two full months billing cycles.
- Select and meet a monthly average discounted Company Local Toll and/or Custom 8 usage commitment level per SuperTrunk per Summary Bill BTN over the life of the 24 month promotion agreement (see Light with SuperTrunk Commitment Level matrix following).

The customer will receive:

- Installation of the SuperTrunk service, one Trunk Group, Custom 8, and one Special Access 2-point DS1 service at no charge. (Applies to new SuperTrunk customers only.)
- Waiver of the installation charge for the first block of DID station numbers (optional – applies to new customers only).
- A one-time additional credit equaling:

A 25% discount on the monthly recurring charges for each SuperTrunk and Special Access DS1 service service.

Usage award based on the customer's Light with SuperTrunk average monthly discounted usage commitment level for the life of the 24 month promotion agreement.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.7 "Light With SUPERTRUNK 2002" (cont'd)

To qualify for the promotion the customer must maintain a minimum incremental discounted monthly average Company Local Toll and or CUSTOM 8 usage of \$250.00 per SuperTrunk service per Value PromiseSM Plus Summary Bill BTN.

The \$250 minimum monthly average of incremental usage includes the following options:

- Outbound Company Local Toll, Inbound CUSTOM 8, and SBC Calling Services Card only.
- Company Local Toll only.
- Inbound CUSTOM 8 only.

This promotion is offered from February 27, 2002 through June 26, 2002. All services orders must be installed no later than September 30, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.7 "Light with SUPERTRUNK 2002" (cont'd)

The customer must commit to and meet an average discounted monthly IntraLATA Company Local Toll usage level over the life of the 24 month agreement as indicated below:

Light with SuperTrunk Usage Commitment Level

*Discounted VPP Commitment Level	Applicable One-time Usage Award Credit
\$250	\$1,250
\$300	\$1,500
\$500	\$2,500
\$750	\$3,750
\$1,000	\$5,000
\$1,250	\$6,250
\$1,500	\$7,500
\$1,750	\$8,750
\$2,000	\$10,000
\$2,250	\$11,250
\$2,500	\$12,500
\$2,750	\$13,750
\$3,000	\$15,000
\$3,250	\$16,250
\$3,500	\$17,500
\$3,750	\$18,750
\$4,000	\$20,000
\$4,250	\$21,250
\$4,500	\$22,500
\$4,750	\$23,750
\$5,000	\$25,000
\$5,250	\$26,250
\$5,500	\$27,500
\$5,750	\$28,750
\$6,000	\$30,000
\$6,250	\$31,250
\$6,500	\$32,500
\$6,750	\$33,750
\$7,000	\$35,000
\$7,250	\$36,250
\$7,500	\$37,500

NOTE 1: Qualifying usage commitment levels are determined at the Value PromiseSM Plus Summary Bill BTN Level.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.7 "Light with SUPERTRUNK 2002" (cont'd)

Services obtained under this promotion may not participate in other Usage, Special Access, or SuperTrunk promotions unless otherwise specified.

Each Value PromiseSM Plus Summary Bill BTN is treated individually and must each maintain the terms and conditions for eligibility.

If the customer does not meet the required terms and conditions of this agreement or disconnects any required service prior to completion of the agreement term, no further credits or waivers will be given to the customer, and the Company will bill customer for, and customer agrees to pay all previous credits and waived charges received pursuant to this promotion. In addition, customer also agrees to pay any other charges, payments or disconnection/termination fees required by the Guideboo or any other incorporated promotional offering.

Customers' locations which are still in service at the end of the Agreement term and which have not met their monthly average discounted Value PromiseSM Plus usage commitment averaged over months 1 through 24, but which have a Value PromiseSM Plus discounted monthly average Local Toll of at least \$250, will be charged and billed for a one time partial recovery of credits previously given calculated for the Value PromiseSM Plus component, as follows:

- The difference between the promotional usage credit received by the customer and 5 (five) times the average monthly discounted Value PromiseSM Plus usage that was billed over the 24 month agreement term period.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.10 "Light With PRI SUMMER 2002" (cont'd)

To qualify for the promotion the customer must maintain a minimum incremental discounted monthly average Company Local Toll and or CUSTOM 8 usage of \$250.00 per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per Value PromiseSM Plus Summary Bill BTN.

The \$250 minimum monthly average of incremental usage includes the following options:

- Outbound Company Local Toll, Inbound CUSTOM 8, and Company Calling Services Card only.
- Company Local Toll only.
- Company Local Toll Calling Card only.
- Inbound CUSTOM 8 only.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

MRHLCAXF	BLFLCAXF	LNBHCAXS	SNBRCAXH	WMNSCAXF
THOKCAXH	WLANCAXF	SNFNCAXG	LGBHCAXF	PCRVCAXF
SPLVCAXF	LSGTCAXF	LNCSCAXG	MSCYCAXF	NRWLCAXG
LNBHCAXH	LMLNCAXF	QZHLCAFX	NWPKCAXF	ONTRCAXG
SRMDCAXF	SNBRCAXK	SNYMCAXF	GRHLCAXF	WHTRCAXH
WLANCAXG	ETWNCAXF	HNBHCAXF	ONTRCAXM	HNBHCAXL
WLANCAXJ	HNBHCAXH	HRBHCAXA	GDLP CAXG	LNBHCAXM
DWNYCAXG	PACMCAXF	MNBHCAXF	SYLMCAXF	LNBHCAXT
SNBRCAXL	SNLDCAXF	ARTSCAXF	HNBHCAXG	RDLD CAXF
PSDNCAXF	SNTMCAXF	NRWLCAXF	LAPNCAXG	
EDMTCAXF	BLPKCAXF	BLGRCAXF	SNMNCAXG	
NOVTCAXF	WLANCAXH	LAPNCAXL	PDRYCAXF	
GLRYCAXF	THOKCAXF	CCMNCAXF	LNBHCAXF	
DWNYCAXF	SNBRCAXN	CLCYCAXG	LNBHCAXL	
RDBHCAXF	LNBHCAXG	SNMNCAXJ	TRNCCAXG	

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.10 "Light with PRI SUMMER 2002" (cont'd)

The customer must commit to and meet an average discounted monthly IntraLATA Company Local Toll usage level over the life of the 24 month agreement as indicated below:

Light with PRI Usage Commitment Level

*Discounted VPP Commitment Level	Applicable One-time Usage Award Credit
\$250	\$1,250
\$300	\$1,500
\$500	\$2,500
\$750	\$3,750
\$1,000	\$5,000
\$1,250	\$6,250
\$1,500	\$7,500
\$1,750	\$8,750
\$2,000	\$10,000
\$2,250	\$11,250
\$2,500	\$12,500
\$2,750	\$13,750
\$3,000	\$15,000
\$3,250	\$16,250
\$3,500	\$17,500
\$3,750	\$18,750
\$4,000	\$20,000
\$4,250	\$21,250
\$4,500	\$22,500
\$4,750	\$23,750
\$5,000	\$25,000
\$5,250	\$26,250
\$5,500	\$27,500
\$5,750	\$28,750
\$6,000	\$30,000
\$6,250	\$31,250
\$6,500	\$32,500
\$6,750	\$33,750
\$7,000	\$35,000
\$7,250	\$36,250
\$7,500	\$37,500

/1/ Qualifying usage commitment levels are determined at the Value PromiseSM Plus Summary Bill BTN Level.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.10 "Light with PRI SUMMER 2002" (cont'd)

Services obtained under this promotion may not participate in other Usage, Special Access DS1, and/or Primary Rate ISDN package 1, 2 and/or 3 promotions simultaneously unless otherwise specified.

Each Value PromiseSM Plus Summary Bill BTN is treated individually and must each maintain the terms and conditions for eligibility.

If the customer does not meet the required terms and conditions of this agreement or disconnects any required service prior to completion of the agreement term, no further credits or waivers will be given to the customer, and the Company will bill customer for, and customer agrees to pay all previous credits and waived charges received pursuant to this promotion. In addition, customer also agrees to pay any other charges, payments or disconnection/termination fees required by the tariffs or any other incorporated promotional offering.

Customers' locations which are still in service at the end of the Agreement term and which have not met their monthly average discounted Value PromiseSM Plus usage commitment averaged over months 1 through 24, but which have a Value PromiseSM Plus discounted monthly average Local Toll of at least \$250, will be charged and billed for a one time partial recovery of credits previously given calculated for the Value PromiseSM Plus component, as follows:

- The difference between the promotional usage credit received by the customer and 5 (five) times the average monthly discounted Value PromiseSM Plus usage that was billed over the 24 month agreement term period.

This promotion is offered from June 26, 2002 through October 23, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.11 ELITE WITH SUPERTRUNK SUMMER 2002

Eligible customers who enroll in this promotion and make a 24 month commitment to the following services:

- Installation of SuperTrunk (new SuperTrunk customers only).
- Install IntraLATA Special Access DS1 service (new SuperTrunk customers only).
- Install DID Station Numbers (Optional – applies to new customers only).
- Subscribe to Value PromiseSM Plus Option 2 plan with \$500 minimum monthly average of incremental discounted Company Local Toll and/or CUSTOM 8 Business Line Termination usage per SuperTrunk location.
- Select and meet a monthly average discounted Company Local Toll and/or Custom 8 usage commitment level per SuperTrunk location over the life of the 24 month agreement (see the Elite with SuperTrunk Usage Commitment Level matrix).

Will receive:

- Waiver of the installation of the SuperTrunk and IntraLATA Special Access DS1 service (new service only.)
- Waiver of the installation charge for the first block of DID station numbers (optional – applies to new customers only).
- Waiver of the installation charge for CUSTOM 8 line (new CUSTOM 8 service only)
- A one-time additional credit equaling:

A 25% discount on the monthly recurring rates for SuperTrunk

A 25% discount on the monthly recurring rates for each Special Access DS1 service for the life of the 24 month agreement.

Usage award based on the customer's Elite with SuperTrunk 2002 average monthly discounted usage commitment level for the life of the 24 month agreement.

This promotion is available June 26, 2002 through October 23, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.11 ELITE WITH SUPERTRUNK SUMMER 2002 (cont'd)

This promotion is available to customers whose premises are located in the following Verizon wire centers:

MRHLCAXF	BLFLCAXF	LNHCAXS	SNBRCAXH	WMNSCAXF
THOKCAXH	WLANCAXF	SNFNCAXG	LGBHCAXF	PCRVCAHF
SPLVCAXF	LSGTCAXF	LNCSCAXG	MSCYCAXF	NRWLCAXG
LNHCAXH	LMNLCAXF	QZHLCAHF	NWPKCAHF	ONTRCAXG
SRMDCAXF	SNBRCAXK	SNYMCAXF	GRHLCAXF	WHTRCAXH
WLANCAXG	ETWNCAXF	HNBHCAXF	ONTRCAXM	HNBHCAXL
WLANCAXJ	HNBHCAXH	HRBHCAXA	GDLPCAXG	LNHCAXM
DWNYCAXG	PACMCAXF	MNBHCAXF	SYLMCAHF	LNHCAXT
SNBRCAXL	SNLDCAXF	ARTSCAXF	HNBHCAXG	RDLDCAXF
PSDNCAXF	SNIMCAHF	NRWLCAXF	LAPNCAXG	
EDMTCAXF	BLPKCAHF	BLGRCAXF	SNMNCAXG	
NOVTCAXF	WLANCAXH	LAPNCAXL	PDRYCAXF	
GLRYCAHF	THOKCAHF	CCMNCAXF	LNHCAXF	
DWNYCAHF	SNBRCAXN	CLCYCAXG	LNHCAXL	
RDBHCAHF	LNHCAXG	SNMNCAXJ	TRNCCAXG	

To qualify for the offering the customer must maintain a minimum incremental discounted monthly average Local Toll of \$500 per SuperTrunk location. The \$500 minimum monthly average of discounted incremental usage includes the following four options:

- Outbound Company Local Toll and Company Calling Services Card only.
- Company Local Toll only.
- Company Inbound CUSTOM 8 only
- A combination of inbound Company CUSTOM 8, outbound Company Local Toll and Company Calling Services Card

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.11 ELITE WITH SUPERTRUNK SUMMER 2002 (cont'd)

The customer must commit to and meet an average discounted monthly IntraLATA Company Local Toll usage level per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per location over the life of the 24 month agreement as outlined in the following chart:

Elite with SuperTrunk 2002 Usage Commitment Level

*Discounted VPP Commitment Level	Applicable One-time Usage Award Credit
\$500	\$4,500
\$550	\$4,950
\$750	\$6,750
\$1,000	\$9,000
\$1,250	\$11,250
\$1,500	\$13,500
\$1,750	\$15,750
\$2,000	\$18,000
\$2,250	\$20,250
\$2,500	\$22,500
\$2,750	\$24,750
\$3,000	\$27,000
\$3,250	\$29,250
\$3,500	\$31,500
\$3,750	\$33,750
\$4,000	\$36,000
\$4,250	\$38,250
\$4,500	\$40,500
\$4,750	\$42,750
\$5,000	\$45,000
\$5,250	\$47,250
\$5,500	\$49,500
\$5,750	\$51,750
\$6,000	\$54,000
\$6,250	\$56,250
\$6,500	\$58,500
\$6,750	\$60,750
\$7,000	\$63,000
\$7,250	\$65,250
\$7,500	\$67,500

/1/ Qualifying usage commitment levels are determined at the customer premises level.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.11 ELITE WITH SUPERTRUNK SUMMER 2002 (cont'd)

The following may not participate in this promotion:

- Customers participating in other Usage product promotions unless otherwise specified.
- Customers participating in other promotions for SuperTrunk or Special Access service.

Customers may elect to participate in multiple Company promotions simultaneously unless otherwise specified.

This offering is valid when a customer supersedes, number changes or moves as long as the customer maintains the required 24 month Term agreement.

A single customer with multiple customer premises may participate in this promotional offer. Each customer premises is treated individually and must each maintain the terms and conditions for eligibility.

If the customer does not meet the required terms and conditions of this agreement or disconnects any required service prior to completion of the agreement term, no further credits or waivers will be given to the customer, and Company will bill customer for, and customer agrees to pay all previous credits and waived charges received pursuant to this offer. In addition, customer also agrees to pay any other charges, payments or disconnection/termination fees required by the Guidebook or any other incorporated promotional offering.

Customers' locations which are still in service at the end of the Agreement term and which have not met their monthly average discounted Value PromiseSM Plus Option 2 usage commitment averaged over months 1 through 24, but which have a Value PromiseSM Plus discounted monthly average Local Toll and/or Custom 8 of at least \$500, will be charged and billed for a one time partial recovery of credits previously given calculated for the Value PromiseSM Plus component, as follows:

- The difference between the usage credit received by the customer and 9 (nine) times the average monthly discounted Value PromiseSM Plus usage that was billed over the 24 month agreement term period.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.12 "SuperTrunk Gold Summer 2002"

A new promotion for SuperTrunk is available to customers with locations in Verizon territory. To qualify for this promotion the customer must agree to enroll in this promotion for at least 24 months of service and newly installs a minimum of:

- One (1) SuperTrunk, Trunk Group, and Special Access DS1 service

The customer will receive a waiver of the non-recurring charges associated with the SuperTrunk interface, First Trunk Group, Special Access DS1 channel terminations.

Early Termination Fees are applied on a per SuperTrunk serving arrangement basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The customer is required to retain the service for a minimum period of 24 months from the installation date. The customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable Guidebook rates and charges. Unless otherwise stated in the agreement: (1) if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, no further credits or waivers will be given to the Customer; and, (2) the Utility will bill the Customer, and the Customer will be required to pay, all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions for SuperTrunk, Trunk Group, or Special Access DS1 service. Unless otherwise specified, customers participating in this offer may participate in promotions for other services.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.12 "SuperTrunk Gold Summer 2002" (cont'd)

This promotion is available only to customer who premises are located in the following Verizon wire centers:

MRHLCAXF	BLFLCAXF	INBHCAXS	SNBRCAXH	WMNSCAXF
THOKCAXH	WLANCAXF	SNFNCAXG	LGBHCAXF	PCRVCAXF
SPLVCAXF	LSGTCAXF	INCSCAXG	MSCYCAXF	NRWLCAXG
INBHCAXH	IMLNCAXF	QZHLCAFX	NWPKCAXF	ONTRCAXG
SRMDCAXF	SNBRCAXK	SNYMCAXF	GRHLCAXF	WHTRCAXH
WLANCAXG	ETWNCAXF	HNBHCAXF	ONTRCAXM	HNBHCAXL
WLANCAXJ	HNBHCAXH	HRBHCAXA	GDLP CAXG	INBHCAXM
DWNYCAXG	PACMCAXF	MNBHCAXF	SYLMCAXF	INBHCAXT
SNBRCAXL	SNLDCAXF	ARTSCAXF	HNBHCAXG	RDLD CAXF
PSDNCAXF	SNIMCAXF	NRWLCAXF	LAPNCAXG	
EDMTCAXF	BLPKCAXF	BLGRCAXF	SNMNCAXG	
NOVTCAXF	WLANCAXH	LAPNCAXL	PDRYCAXF	
GLRYCAXF	THOKCAXF	CCMNCAXF	INBHCAXF	
DWNYCAXF	SNBRCAXN	CLCYCAXG	INBHCAXL	
RDBHCAXF	INBHCAXG	SNMNCAXJ	TRNCCAXG	

This promotion is offered from June 26, 2002 through October 23, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.13 "Light With SUPERTRUNK SUMMER 2002"

This promotion is available to new and existing customers for Primary Rate ISDN, Package 1, 2, and/or 3 service when the customer makes a 24 month commitment to use the following Company services:

- Install SuperTrunk (new service only)
- Install Special Access DS1 (new SuperTrunk transport facility).
- Install DID Station Numbers (optional – applies to new customers only)
- Value PromiseSM Plus Option 2 plan with a \$250 minimum monthly average of discounted incremental Company Local Toll and/or Custom 8 Business Line Termination per Summary Bill BTN within the first two full months billing cycles.
- Select and meet a monthly average discounted Company Local Toll and/or Custom 8 usage commitment level per SuperTrunk per Summary Bill BTN over the life of the 24 month promotion agreement (see Light with SuperTrunk Commitment Level matrix following).

The customer will receive:

- Installation of the SuperTrunk service, one Trunk Group, Custom 8, and one Special Access 2-point DS1 service at no charge. (Applies to new SuperTrunk customers only.)
- Waiver of the installation charge for the first block of DID station numbers (optional – applies to new customers only).
- A one-time additional credit equaling:

A 25% discount on the monthly recurring charges for each SuperTrunk and Special Access DS1 service service.

Usage award based on the customer's Light with SuperTrunk average monthly discounted usage commitment level for the life of the 24 month promotion agreement.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.13 "Light With SUPERTRUNK Summer 2002" (cont'd)

To qualify for the promotion the customer must maintain a minimum incremental discounted monthly average Company Local Toll and or CUSTOM 8 usage of \$250.00 per SuperTrunk service per Value PromiseSM Plus Summary Bill BTN.

The \$250 minimum monthly average of incremental usage includes the following options:

- Outbound Company Local Toll, Inbound CUSTOM 8, and Company Calling Services Card only.
- Company Local Toll only.
- Inbound CUSTOM 8 only.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

MRHLCAXF	BLFLCAXF	INBHCAXS	SNBRCAXH	WMNSCAXF
THOKCAXH	WLANCAXF	SNFNCAXG	LGBHCAXF	PCRVCAXF
SPLVCAXF	LSGTCAXF	LNCSAXG	MSCYCAXF	NRWLCAXG
INBHCAXH	IMLNCAXF	QZHLCAHF	NWPKCAXF	ONTRCAXG
SRMDCAXF	SNBRCAXK	SNYMCAXF	GRHLCAXF	WHTRCAXH
WLANCAXG	ETWNCAXF	HNBHCAXF	ONTRCAXM	HNBHCAXL
WLANCAXJ	HNBHCAXH	HRBHCAXA	GDLPCAXG	INBHCAXM
DWNYCAXG	PACMCAXF	MNBHCAXF	SYLMCAXF	INBHCAXT
SNBRCAXL	SNLDCAXF	ARTSCAXF	HNBHCAXG	RDLDCAHF
PSDNCAXF	SNIMCAXF	NRWLCAXF	LAPNCAXG	
EDMTCAXF	BLPKCAXF	BLGRCAXF	SNMNCAXG	
NOVTCAXF	WLANCAXH	LAPNCAXL	PDRYCAXF	
GLRYCAXF	THOKCAXF	CCMNCAXF	INBHCAXF	
DWNYCAXF	SNBRCAXN	CLCYCAXG	INBHCAXL	
RDBHCAXF	INBHCAXG	SNMNCAXJ	TRNCCAXG	

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.13 "Light with SUPERTRUNK Summer 2002" (cont'd)

The customer must commit to and meet an average discounted monthly IntraLATA Company Local Toll usage level over the life of the 24 month agreement as indicated below:

Light with SuperTrunk Usage Commitment Level

*Discounted VPP Commitment Level	Applicable One-time Usage Award Credit
\$250	\$1,250
\$300	\$1,500
\$500	\$2,500
\$750	\$3,750
\$1,000	\$5,000
\$1,250	\$6,250
\$1,500	\$7,500
\$1,750	\$8,750
\$2,000	\$10,000
\$2,250	\$11,250
\$2,500	\$12,500
\$2,750	\$13,750
\$3,000	\$15,000
\$3,250	\$16,250
\$3,500	\$17,500
\$3,750	\$18,750
\$4,000	\$20,000
\$4,250	\$21,250
\$4,500	\$22,500
\$4,750	\$23,750
\$5,000	\$25,000
\$5,250	\$26,250
\$5,500	\$27,500
\$5,750	\$28,750
\$6,000	\$30,000
\$6,250	\$31,250
\$6,500	\$32,500
\$6,750	\$33,750
\$7,000	\$35,000
\$7,250	\$36,250
\$7,500	\$37,500

/1/ Qualifying usage commitment levels are determined at the Value PromiseSM Plus Summary Bill BTN Level.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.13 "Light with SUPERTRUNK Summer 2002" (cont'd)

Services obtained under this promotion may not participate in other Usage, Special Access, or SuperTrunk promotions unless otherwise specified.

Each Value PromiseSM Plus Summary Bill BTN is treated individually and must each maintain the terms and conditions for eligibility.

If the customer does not meet the required terms and conditions of this agreement or disconnects any required service prior to completion of the agreement term, no further credits or waivers will be given to the customer, and Pacific Bell will bill customer for, and customer agrees to pay all previous credits and waived charges received pursuant to this promotion. In addition, customer also agrees to pay any other charges, payments or disconnection/termination fees required by the Guideboo or any other incorporated promotional offering.

Customers' locations which are still in service at the end of the Agreement term and which have not met their monthly average discounted Value PromiseSM Plus usage commitment averaged over months 1 through 24, but which have a Value PromiseSM Plus discounted monthly average Local Toll of at least \$250, will be charged and billed for a one time partial recovery of credits previously given calculated for the Value PromiseSM Plus component, as follows:

- The difference between the promotional usage credit received by the customer and 5 (five) times the average monthly discounted Value PromiseSM Plus usage that was billed over the 24 month agreement term period.

This promotion is offered from June 26, 2002 through October 23, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.14 SuperTrunk Gold Collocation 2003

A new promotion for SuperTrunk is available to customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for at least 24 months of service and newly install a minimum of:

- One (1) SuperTrunk, including transport, and
- One (1) First Trunk Group

Under this promotion, the Customer will receive on a per serving arrangement basis:

- Waiver of the non-recurring charges associated with SuperTrunk interface, including transport,
- Waiver of the non-recurring charges associated with First Trunk Group, and
- A one-time credit for one month of monthly recurring charges associated with each SuperTrunk interface, including transport, and First Trunk Group.

Additionally, at the Customer's option, the Customer can choose to install DID Station Numbers. If the Customer chooses to do so, the Customer is also entitled to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with DID Station Numbers and a one-time credit for one month of the monthly recurring charges associated with DID Station Numbers¹.

Early termination fees are applied on a per SuperTrunk serving arrangement basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The Customer is required to retain the service for a minimum period of 24 months from the installation date. The Customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable Guidebook rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering.

/1/ There is a maximum of 500 DID Station Numbers that qualify for waiver of charges and credits under this promotion.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.14 SuperTrunk Gold Collocation 2003 (cont'd)

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions containing one or more of the same services specified in this offering. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

NOVTCAXF
WLANCAXH
WLANCAXG
WLANCAXF
WLANCAXJ
SNMNCAXG
SNMNCAXJ
PDRYCAXF
CLCYCAXG
BELRCAXF¹
PCPLCAXF¹

This promotion is offered from February 14, 2003 through June 10, 2003.

This promotion is extended and now may be offered from June 11, 2003 for a maximum of 120 additional days for a maximum total of 237 days.

/1/ As of the date of filing, these wire centers are not yet operational. When these wire centers are operational, the promotion will apply to customers served from these wire centers.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.16 Simply Business Collocation 2003

A new promotion for Measured Business Line is available to customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for 24 months of service, newly install a minimum of one Measured Business Line, and pay a Monthly Rate of \$22.95. Under this promotion, the Customer will receive, on a per serving arrangement basis, waiver of the Nonrecurring Charge for each Measured Business Line installed.

Early termination fees are applied on a per Measured Business Line serving arrangement basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The Customer is required to retain the service for a minimum period of 24 months from the installation date. The Customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable Guidebook rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts may not participate in this promotion. Unless otherwise specified, customers participating in this promotion may also participate in promotions for other services including, but not limited to, usage, SuperTrunk, and PRI.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

WLANCAXF
WLANCAXG
WLANCAXH
WLANCAXJ
SNMNCAXG
SNMNCAXJ
PDRYCAXF
CLCYCAXG

This promotion may be offered from April 28, 2003 for a maximum of 120 days.

This promotion is extended and now may be offered from August 26, 2003 for a maximum of 120 additional days for a maximum total of 240 days.

All services must have a requested installation date of no later than March 2, 2004.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.17 Centrex Power Collocation 2003

A new promotion for Centrex service is available to customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for 24 months of service and agree to purchase a new Centrex common block or add to an existing Centrex common block with the following:

- Minimum of five (5) Centrex lines (no maximum), and
- Centrex Classic Feature Package on each Centrex line.

Under this promotion, the Customer will receive, on a per serving arrangement basis, a waiver of the:

- Installation Charge for each line installed,
- Installation Charge for the Centrex Classic Feature Package for each package installed, and
- Service Establishment Charge.

Early termination fees are applied on a per Centrex line serving arrangement basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The Customer is required to retain the service for a minimum period of 24 months from the installation date. The Customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable Guidebook rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts and customers subscribing to Centrex ISDN may not participate in this promotion. Unless otherwise specified, customers participating in this promotion may also participate in promotions for other services, including, but not limited to, usage, SuperTrunk and PRI.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.18 Centrex Power Collocation 2004

A new promotion for Centrex service, as described in California Out-of-Territory Guidebook Part 5, Section 1, is available to customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must verbally agree to enroll in this promotion for 24 months of service and agree to purchase a new Centrex common block or add to an existing Centrex common block with the following:

- Minimum of five (5) Centrex lines (no maximum), and
- Centrex Classic Feature Package on each Centrex line.

Under this promotion, the Customer will receive, on a per serving arrangement basis, a waiver of the:

- Installation Charge for each line installed,
- Installation Charge for the Centrex Classic Feature Package for each package installed, and
- Service Establishment Charge.

Early termination fees are applied on a per Centrex line serving arrangement basis. Service adds, moves and changes are billed at the existing non-promotional Guidebook rates and do not carry Early Termination Fees. The Customer is required to retain the service for a minimum period of 24 months from the installation date. The Customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable tariffed rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay, all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts and customers subscribing to Centrex ISDN may not participate in this promotion. Unless otherwise specified, customers participating in this promotion may also participate in promotions for other services, including, but not limited to, usage, SuperTrunk and PRI.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.19 Centrex Power Collocation WLA 2004

A new promotion for Centrex service, as described in Schedule Cal.P.U.C. No. G2.1.31, is available to customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must verbally agree to enroll in this promotion for 24 months of service and agree to purchase a new Centrex common block or add to an existing Centrex common block with the following:

- Minimum of five (5) Centrex lines (no maximum), and
- Centrex Classic Feature Package on each Centrex line.

Under this promotion, the Customer will receive, on a per serving arrangement basis, a waiver of the:

- Installation Charge for each line installed,
- Installation Charge for the Centrex Classic Feature Package for each package installed, and
- Service Establishment Charge.

Early termination fees are applied on a per Centrex line serving arrangement basis. Service adds, moves and changes are billed at the existing non-promotional Guidebook rates and do not carry Early Termination Fees. The Customer is required to retain the service for a minimum period of 24 months from the installation date. The Customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable Guidebook rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay, all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts and customers subscribing to Centrex ISDN may not participate in this promotion. Unless otherwise specified, customers participating in this promotion may also participate in promotions for other services, including, but not limited to, usage, SuperTrunk and PRI.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.21 California NRC Waiver with \$20 Minimum

A new promotion for Business Measured Rate Service, as described in California Out-of-Territory Guidebook Part 4 Section 2, Zone Usage Measurement ("ZUM") Measurement Areas 1, 2, and 3, as described in California Out-of-Territory Guidebook Part 4 Section 2, and at the customer's option, any of the following Custom Calling Service Features: Busy Call Forwarding, Call Return, Call Screen, Call Waiting, Priority Ringing, Repeat Dialing, Select Call Forwarding, Speed Calling Eight code capacity, Three-Way Calling, Caller/Call Identification (Caller ID), Call Waiting ID (CWID), Speed Calling Thirty code capacity, Call Forwarding, Privacy Manager, Intercom Plus, Anonymous Call Rejection, Delayed Call Forwarding, Busy Call Forwarding - Extended, Remote Access to Call Forwarding, and Call Transfer Disconnect as described in California Out-of-Territory Guidebook Part 7 Section 2 (in this promotion, the customer is not required to subscribe to any Custom Calling Service Features - collectively, the "Promoted Services"), is available to all customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. During the promotion period, eligible customers that verbally commit to spend a minimum of \$20.00 per line per month for the next 12 months on the Promoted Services for all lines within the billing telephone number associated with lines taken under this promotion, will receive a waiver of the nonrecurring Service Charge for installation of the Business Measured Rate Service.

If at any time during the 12 month period, the spending for the Promoted Services is below \$20.00 per line, a charge for the difference between \$20.00 and the actual spent amount will be applied on the following bill. If the account is disconnected before the end of the 12 month period, a Termination Charge of \$10.00 per line for each remaining month will be applied to the customer's account. This promotion may be combined with any other promotion that may be offered and for which the customer qualifies. This promotion may be combined with the Two-Line Solution Discount (Business Solutions) and the One-Line Solution Discount (Business Solutions). Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion.

This promotion is offered from March 28, 2005 for a maximum of 120 days.

This promotion is extended and is now offered from July 26, 2005 for a maximum of 120 additional days for a maximum total of 240 days.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.37 Centrex Add-A-Line Waiver Promotion

A new statewide promotion for Centrex service is available to business customers who currently subscribe to Centrex service and install an additional Centrex station. During the promotion period, the nonrecurring charges will be waived for each analog or ISDN BRI Station connected.

Customers participating in this Centrex promotion are not eligible for other Centrex promotions unless otherwise specified. This promotion is not available to customers with Centrex provided under G.O.96-A contracts.

This promotion will be offered from May 10, 2009 through May 9, 2010.

2.38 Custom BizSaver Bonus Promotion

Any existing qualifying Company Business customer that does not currently subscribe to an optional voice package with a term plan will receive a \$50 bill credit by newly subscribing to any Custom BizSaver plan. All terms and conditions for Custom BizSaver apply. Unless otherwise specified, this offer may be combined with any other Custom BizSaver promotion. This offer is available from August 1, 2009 through December 31, 2009.

2.41 PRI Gold Collocation 2009

A new promotion for Primary Rate ISDN (PRI) service, as described in AT&T Guidebook Part 17, Section 2, is available to all customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for either a term of 24 or 36 months of service and newly install a minimum of one (1) Primary Rate ISDN (PRI) Package 1, 2, or 3, including transport, and one (1) First Trunk Group.

If the Customer agrees to enroll in this promotion for 24 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$500.00.

If the Customer agrees to enroll in this promotion for 36 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$750.00.

The Customer is required to retain all of the services required under this promotion for the duration of the agreement term. Early Termination Fees are applicable when a line is disconnected or moved outside of Verizon territory where collocation facilities are available. If the Customer does not meet the required terms and conditions, no longer meets all of the required terms and conditions, or disconnects any required service prior to completion of the agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering. Early termination fees are applied on a per PRI interface package basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The Customer may make changes, except disconnection, to the service during the term at the applicable Guidebook rates and charges in accordance with the terms of this promotion.

2.41 PRI Gold Collocation 2009 (cont'd)

Unless otherwise specified, customers with services governed under contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions containing one or more of the same services specified in this offering. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

This promotion is offered from June 5, 2009 through December 31, 2009.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

ARTSCAXF	HNBHCAXH	MNRVCAXG	PSDNCAXF	THOKCAXH
AZUSCAXF	HNBHCAXL	MRHLCAXF	QZHLCAFX	TRNCCAXF
BLFLCAXF	HRBHCAXA	MSCYCAXF	RDBHCAXF	TRNCCAXG
BELRCAXF	LAHBCAXF	MUBUCAXF	RDLDCAXF	UPLDCAXF
BLGRCAXF	LAPNCAXF	MURTCAXF	RLHLCAXF	WHTRCAXF
CCMNCAFX	LAPNCAXG	NOVTCAXF	RNCACAXF	WHTRCAXG
CHNOCAXF	LAPNCAXL	NRWLCAXF	SLGBCAXF	WHTRCAXH
CLCYCAXG	LGBHCAXF	NRWLCAXG	SLBHCAXF	WHTRCAXJ
CLMTCAXF	LMLNCAXF	NWPKCAXF	SNBRCAXH	WLNCAXF
CMRLCAXF	LNBHCAXF	ONTRCAXF	SNBRCAXK	WLNCAXG
COVNCAXF	LNBHCAXG	ONTRCAXG	SNBRCAXL	WLNCAXH
DWNYCAXF	LNBHCAXH	ONTRCAXM	SNDLCAXFH03	WLNCAXJ
DWNYCAXG	LNBHCAXL	OXNRCAXF	SNDMCAXF	WLNTCAXF
EDMTCAXF	LNBHCAXM	OXNRCAXG	SNFNCAXG	WMNSCAXF
ELRICAXF	LNBHCAXP	PACMCAXF	SNMNCAXG	
ETWNCAXF	LNBHCAXT	PCPLCAXF	SNMNCAXJ	
GLNDCAXF	LNCSCAXF	PCRVCAFX	SNYMCAXF	
GRHLCAXFH08	LNCSCAXG	PDRYCAXF	SPLVCAXF	
HNBHCAXF	LSSRCAXF	PERSCAFX	SYLMCAFX	
HNBHCAXG	LVRNCAXF	POMNCAXF	THOKCAFX	
	MNBHCAXF			

2. PROMOTIONAL SERVICES (cont'd)

(N)

Promotional offerings shall include the following: (cont'd)

(N)

2.42 Business ADL Promotion

(C)

A business promotional period will be established from December 7, 2009 through April 30, 2010. During this period eligible, existing business customers that purchase new, additional local exchange access lines will receive a one-time credit per line for up to a maximum of four (4) new, incremental lines per customer location.

(N)

Eligible customers are either existing customers who are subscribed to AT&T Business Local Calling, who add new, additional lines to their existing AT&T Business Local Calling account as either Option A or B, who will receive a one-time \$50 bill credit per line for up to (4) lines per location, or any existing business customer who adds new, additional lines that are not under a term plan, who will receive a one-time \$25 credit per line for up to (4) lines per location. This offer is limited to only four (4) one-time credits of either amount per customer location. Customer locations with greater than 10 existing lines are not eligible for this offer.

These credits will become effective with the first bill period following eligibility. Customers must retain all new lines for at least 6 months in order to retain the credits. Customers that disconnect any of the new lines before 6 months have elapsed will be billed a portion of the one-time credits provided, as described above, per the schedule below:

<u>Line Disconnected</u>	<u>Percent of Credits Billed</u>
Within 30 days	100%
Within 31 to 60 days	80%
Within 61 to 90 days	60%
Within 91 to 120 days	40%
Within 121 to 150 days	20%
Greater than 150 days	0%

All orders must be completed by May 31, 2010. This offer can only be combined with the AT&T Business Local Calling Online Bonus Promotion.

(N)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.42 Business ADL Promotion

A business promotional period will be established from December 7, 2009 through August 31, 2010. During this period eligible, existing business customers that purchase new, additional local exchange access lines will receive a one-time credit per line for up to a maximum of four (4) new, incremental lines per customer location. (C)

Eligible customers are either existing customers who are subscribed to AT&T Business Local Calling, who add new, additional lines to their existing AT&T Business Local Calling account as either Option A or B, who will receive a one-time \$50 bill credit per line for up to (4) lines per location, or any existing business customer who adds new, additional lines that are not under a term plan, who will receive a one-time \$25 credit per line for up to (4) lines per location. This offer is limited to only four (4) one-time credits of either amount per customer location. Customer locations with greater than 10 existing lines are not eligible for this offer.

These credits will become effective with the first bill period following eligibility. Customers must retain all new lines for at least 6 months in order to retain the credits. Customers that disconnect any of the new lines before 6 months have elapsed will be billed a portion of the one-time credits provided, as described above, per the schedule below:

<u>Line Disconnected</u>	<u>Percent of Credits Billed</u>
Within 30 days	100%
Within 31 to 60 days	80%
Within 61 to 90 days	60%
Within 91 to 120 days	40%
Within 121 to 150 days	20%
Greater than 150 days	0%

All orders must be completed by September 30, 2010. This offer can only be combined with the AT&T Business Local Calling Online Bonus Promotion. (C)

2. PROMOTIONAL SERVICES (cont'd)	(N)
Promotional offerings shall include the following: (cont'd)	(N)
2.43 Reserved	(C)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.43	AT&T Business Local Calling Online Bonus Promotion	(C)
	A statewide promotion is established for eligible business customers who commit to a new agreement for AT&T Business Local Calling. Eligible customers will receive a one-time credit of \$50 per account. The credit will be applied within 1-2 bill periods. Eligible customers are new and existing business customers who currently are not subscribed to an AT&T local voice term plan and who subscribe electronically only, via online ordering methods, in order to qualify for this offer. All orders must be completed by January 31, 2011. Win and Winback customers are not eligible for this promotion. All other terms and conditions applicable to AT&T Business Local Calling, as appropriate, will apply. This promotion is available September 1, 2010, through December 31, 2010	(N)

Reserved

2.42 AT&T Business Local Calling Additional Line Promotion

(N)

A promotional period will be established from September 1, 2009 through December 31, 2009. During this period, eligible business customers will receive a one time credit per line for up to four (4) lines.

Eligible customers are those existing business customers who purchase new additional lines and subscribe those lines to AT&T Business Local Calling. If the customer is not subscribed to AT&T Business Local Calling or if they are converting from another voice term plan they must subscribe to AT&T Business Local Calling during the promotional period and add new additional lines to the agreement in order to receive the credit on those new lines. Existing customers who are currently subscribed to AT&T Business Local Calling must establish a new agreement for AT&T Business Local Calling during the promotional period and add new lines to this agreement in order to receive the credit on any new additional lines.

Eligible customers will receive a one-time bill credit per line for up to (4) lines maximum in the amount of \$50 per eligible additional line for lines subscribing to AT&T Business Local Calling Options A or B, and \$25 per eligible additional line for lines subscribing to AT& T Business Local Calling Options D. All orders must be completed by January 31, 2010.

Bill credits will be applied within 2 bill periods. All other terms and conditions applicable to AT&T Business Local Calling, as appropriate, will apply.

(N)

2. PROMOTIONAL SERVICES (cont'd) (N)

Promotional offerings shall include the following: (cont'd) (N)

2.44 AT&T Business Local Calling Additional Line Promotion (C)

A promotional period will be established from September 1, 2009 through December 31, 2009. During this period, eligible business customers will receive a one time credit per line for up to four (4) lines.

Eligible customers are those existing business customers who purchase new additional lines and subscribe those lines to AT&T Business Local Calling. If the customer is not subscribed to AT&T Business Local Calling or if they are converting from another voice term plan they must subscribe to AT&T Business Local Calling during the promotional period and add new additional lines to the agreement in order to receive the credit on those new lines. Existing customers who are currently subscribed to AT&T Business Local Calling must establish a new agreement for AT&T Business Local Calling during the promotional period and add new lines to this agreement in order to receive the credit on any new additional lines.

Eligible customers will receive a one-time bill credit per line for up to (4) lines maximum in the amount of \$50 per eligible additional line for lines subscribing to AT&T Business Local Calling Options A or B, and \$25 per eligible additional line for lines subscribing to AT& T Business Local Calling Options D. All orders must be completed by January 31, 2010.

Bill credits will be applied within 2 bill periods. All other terms and conditions applicable to AT&T Business Local Calling, as appropriate, will apply.

Reserved

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.43 AT&T Business Local Calling Online Bonus Promotion

A statewide promotion is established for eligible business customers who commit to a new agreement for AT&T Business Local Calling. Eligible customers will receive a one-time credit of \$50 per account. The credit will be applied within 1-2 bill periods.

Eligible customers are existing business customers who currently are not subscribed to an AT&T local voice term plan and who subscribe electronically only, via online ordering methods, in order to qualify for this offer. All orders must be completed by January 31, 2010.

All other terms and conditions applicable to AT&T Business Local Calling, as appropriate, will apply.

This promotion is available September 1, 2009, through December 31, 2009.

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.45 AT&T Business Local Calling Online Bonus Promotion

(C)

A statewide promotion is established for eligible business customers who commit to a new agreement for AT&T Business Local Calling. Eligible customers will receive a one-time credit of \$50 per account. The credit will be applied within 1-2 bill periods.

Eligible customers are existing business customers who currently are not subscribed to an AT&T local voice term plan and who subscribe electronically only, via online ordering methods, in order to qualify for this offer. All orders must be completed by January 31, 2010.

All other terms and conditions applicable to AT&T Business Local Calling, as appropriate, will apply.

This promotion is available September 1, 2009, through December 31, 2009.

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.45 AT&T Business Local Calling Online Bonus Promotion

A statewide promotion is established for eligible business customers who commit to a new agreement for AT&T Business Local Calling. Eligible customers will receive a one-time credit of \$50 per account. The credit will be applied within 1-2 bill periods.

Eligible customers are new and existing business customers who currently are not subscribed to an AT&T local voice term plan and who subscribe electronically only, via online ordering methods, in order to qualify for this offer. All orders must be completed by May 31, 2010. Win and Winback customers are not eligible for this promotion.

(C)
|
(C)
(N)

All other terms and conditions applicable to AT&T Business Local Calling, as appropriate, will apply.

This promotion is available September 1, 2009, through April 30, 2010.

(C)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.45 AT&T Business Local Calling Online Bonus Promotion

A statewide promotion is established for eligible business customers who commit to a new agreement for AT&T Business Local Calling. Eligible customers will receive a one-time credit of \$50 per account. The credit will be applied within 1-2 bill periods.

Eligible customers are new and existing business customers who currently are not subscribed to an AT&T local voice term plan and who subscribe electronically only, via online ordering methods, in order to qualify for this offer. All orders must be completed by September 30, 2010. Win and Winback customers are not eligible for this promotion. (C)

All other terms and conditions applicable to AT&T Business Local Calling, as appropriate, will apply.

This promotion is available September 1, 2009, through August 31, 2010. (C)

Reserved

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 **AT&T Business Local Calling Additional Line Promotion**

(N)

A promotion period will be established from June 20, 2011 through September 20, 2011. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location.

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by October 20, 2011. The Company may discontinue this offer upon 14 days notice.

(N)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

A promotion period will be established from June 20, 2011, through December 31, 2011. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location. (C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2012. The Company may discontinue this offer upon 14 days notice. (C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

A promotion period will be established from June 20, 2011, through April 30, 2012. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location.

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by May 31, 2012. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

A promotion period will be established from June 20, 2011, through August 31, 2012. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location. (C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by September 30, 2012. The Company may discontinue this offer upon 14 days notice. (C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

A promotion period will be established from June 20, 2011, through December 31, 2012. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location. (C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2013. The Company may discontinue this offer upon 14 days notice. (C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

A promotion period will be established from June 20, 2011, through April 30, 2013. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location.

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by May 31, 2013. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

A promotion period will be established from June 20, 2011, through August 31, 2013. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location.

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by September 30, 2013. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

A promotion period will be established from June 20, 2011, through December 31, 2013. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location. Effective June 3, 2013, the one-time credit for up to 4 lines will be \$100. (C)
(N)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2014. The Company may discontinue this offer upon 14 days notice. (C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

A promotion period will be established from June 20, 2011, through April 30, 2014. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$50.00 bill credit per line for up to 4 lines added per customer location. Effective June 3, 2013, the one-time credit for up to 4 lines will be \$100.

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by May 31, 2014. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through August 31, 2014. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location.

(C)

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by September 30, 2014. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2014. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location.

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2015. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2015. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location.

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2016. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2016. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location.

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2017. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2017. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location.

(C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2018. The Company may discontinue this offer upon 14 days notice.

(C)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2017. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location.

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2018. The Company may discontinue this offer upon 14 days notice.

This promotion may not be combined with the All For Less offer^{/1/}.

(N)

/1/ The All For Less bundle combines Business Local Calling Assurance, provided by AT&T California, with services offered by affiliates of AT&T California (Long Distance and non-regulated Internet services) in a bundled offering.

(N)
|
(N)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2018. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location. (C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2019. The Company may discontinue this offer upon 14 days notice. (C)

This promotion may not be combined with the All For Less offer^{/1/}.

/1/ The All For Less bundle combines Business Local Calling Assurance, provided by AT&T California, with services offered by affiliates of AT&T California (Long Distance and non-regulated Internet services) in a bundled offering.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2019. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location. (C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2020. The Company may discontinue this offer upon 14 days notice. (C)

This promotion may not be combined with the All For Less offer^{/1/}.

/1/ The All For Less bundle combines Business Local Calling Assurance, provided by AT&T California, with services offered by affiliates of AT&T California (Long Distance and non-regulated Internet services) in a bundled offering.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2020. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location. (C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2021. The Company may discontinue this offer upon 14 days notice. (C)

This promotion may not be combined with the All For Less offer^{/1/}.

/1/ The All For Less bundle combines Business Local Calling Assurance, provided by AT&T California, with services offered by affiliates of AT&T California (Long Distance and non-regulated Internet services) in a bundled offering.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2021. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location. (C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2022. The Company may discontinue this offer upon 14 days notice. (C)

This promotion may not be combined with the All For Less offer^{/1/}.

/1/ The All For Less bundle combines Business Local Calling Assurance, provided by AT&T California, with services offered by affiliates of AT&T California (Long Distance and non-regulated Internet services) in a bundled offering.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 AT&T Business Local Calling 5+ Line Promotion

A retail promotional period will be established from January 2, 2012 through April 30, 2012. During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B.

Eligible customers are those who 1) install a minimum of (5) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 AT&T Business Local Calling 5+ Line Promotion

A retail promotional period will be established from January 2, 2012 through August 31, 2012. (C)
During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B.

Eligible customers are those who 1) install a minimum of (5) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 AT&T Business Local Calling 3+ Line Promotion (C)

A retail promotional period will be established from January 2, 2012 through December 31, 2012. (C)
During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B.

Eligible customers are those who 1) install a minimum of three (3) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. (C)
All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 AT&T Business Local Calling 3+ Line Promotion

A retail promotional period will be established from January 2, 2012, through April 30, 2013. During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B.

(C)

Eligible customers are those who 1) install a minimum of three (3) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 AT&T Business Local Calling 3+ Line Promotion

A retail promotional period will be established from January 2, 2012, through August 31, 2013. During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B.

(C)

Eligible customers are those who 1) install a minimum of three (3) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 AT&T Business Local Calling 3+ Line Promotion

A retail promotional period will be established from January 2, 2012, through December 31, 2013. (C)
During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B.

Eligible customers are those who 1) install a minimum of three (3) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion. (N)
All orders must be completed by January 31, 2014.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 AT&T Business Local Calling 3+ Line Promotion

A retail promotional period will be established from January 2, 2012, through April 30, 2014. (C)
During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B.

Eligible customers are those who 1) install a minimum of three (3) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion. (C)
All orders must be completed by May 31, 2014.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 AT&T Business Local Calling 3+ Line Promotion

Available through August 31, 2014. During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B. (C)

Eligible customers are those who 1) install a minimum of three (3) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion. All orders must be completed by September 30, 2014. (C)