



Notice

Notification Type:	Promotion														
Jurisdiction:	TENNESSEE														
Notice Date:	11/17/2018														
Package Number:	TN-19-0003														
Service Name:	PR - CompleteLink 1.5														
Tariff /Guidebook Sections:															
Expected Issue Date:	01/01/2019														
Expected Effective Date:	01/01/2019														
Descriptive Narrative:	<p>CompleteLink 1.5 provides qualifying business customers a monthly Total Volume Discount (TVD) on selected eligible business services. The discount is based on the customer's selected Minimum Annual Revenue Commitment (MARC) and Term Agreement. Eligible services are those services that are eligible for discounts based on achievement of a specified MARC. MARC volume discounts are limited to the following eligible services: individual business lines, analog trunks, central office features, Complete Choice for Business, and hunting for a one (1) year term. Hunting is not an eligible service for terms of two (2) years or more. Hunting will be discounted 50% for a two (2) year term. Discounts are subject to a Maximum Annual Discount (MAD) as specified. MARCs range from \$500 to \$75,000 per year. Specified services are used to calculate the MARC. A Total Volume Discount (TVD) is provided each month to CompleteLink 1.5 customers. The TVD amount is determined by the selected MARC and the length of the Term Agreement. Term Agreements range from one to three1 years. TVDs range from 5% to 40%1. The monthly TVD is applied to specified eligible services (e.g. local access lines, local usage, hunting, central office features). The table below illustrates the MADs for each of the MARC levels.</p> <table><tr><th>MARC</th><th>MAD</th></tr><tr><td>\$500</td><td>\$375</td></tr><tr><td>\$2,500</td><td>\$1,000</td></tr><tr><td>\$5,000</td><td>\$2,500</td></tr><tr><td>\$10,000</td><td>\$7,500</td></tr><tr><td>\$25,000</td><td>\$26,250</td></tr><tr><td>\$75,000</td><td>\$40,000</td></tr></table> <p>In addition to the TVD, eligible win/winback customers may receive accelerated discounts. Win/winback customers may also be eligible for a waiver of normally applicable service order and line connection non- recurring charges associated with local exchange access lines and vertical services. The program offers two (2) types of CompleteLink 1.5 contracts, "Standard," and "Winback," contracts. Each qualifying customer (e.g. qualifying CLEC) is allowed up to one (1) of each</p>	MARC	MAD	\$500	\$375	\$2,500	\$1,000	\$5,000	\$2,500	\$10,000	\$7,500	\$25,000	\$26,250	\$75,000	\$40,000
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	<p>type of contract, at any given time. Each contract type can have a maximum of 1,000 BTNs. Customers who fail to meet or exceed the selected MARC in any year of their Term Agreement will be billed an Under Utilization Charge. Customers who discontinue their CompleteLink 1.5 plan prior to the expiration of the term agreement will have early termination charges apply.</p> <p>Offer dates: Start on January 1, 2019 End on December 31, 2019</p>
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